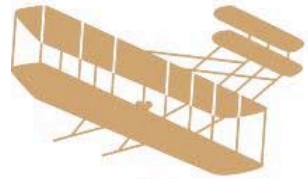


Air Force



SBIR/STTR



**Outreach to States
2007**

Steve Guilfoos



We Remember



So others won't forget

FLY
FIGHT
& WIN





AF Topics



DOD Solicitation

mid Sep

SBIR

mid Jan

SBIR

mid Mar

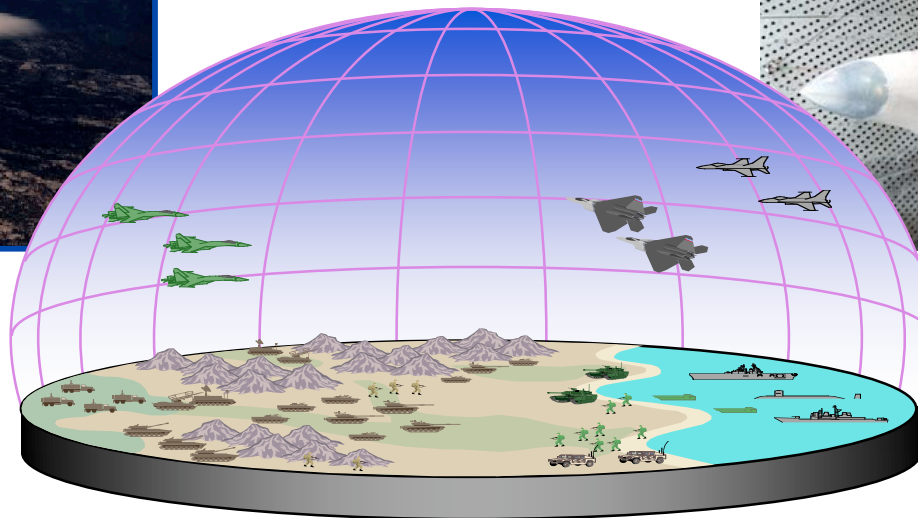
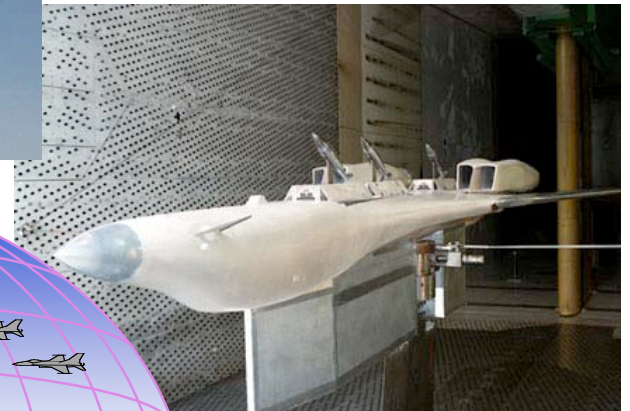
STTR

mid Jun

SBIR



Topic Diversity





Innovation is the key





But Also Be Realistic





Don't Bite Off More Than You Can Chew





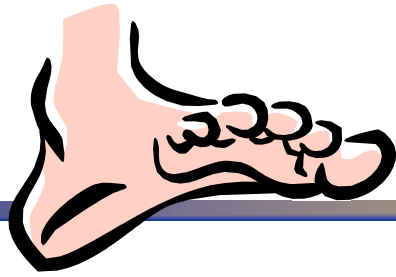
Lots of Proposals per Topic





Best of the Best Win

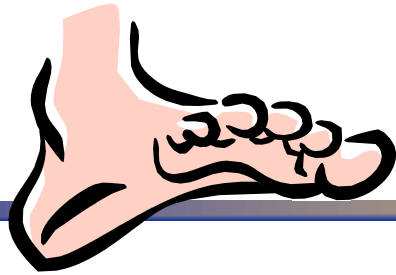




Foot Stomper



READ
THE
SOLICITATION



Foot Stomper



**FOLLOW
THE
INSTRUCTIONS**





Electronic Submission



SIX CHIX

BY RINA PICCOLO



Don't Wait Until the Last Minute



If You Miss the Deadline . . .



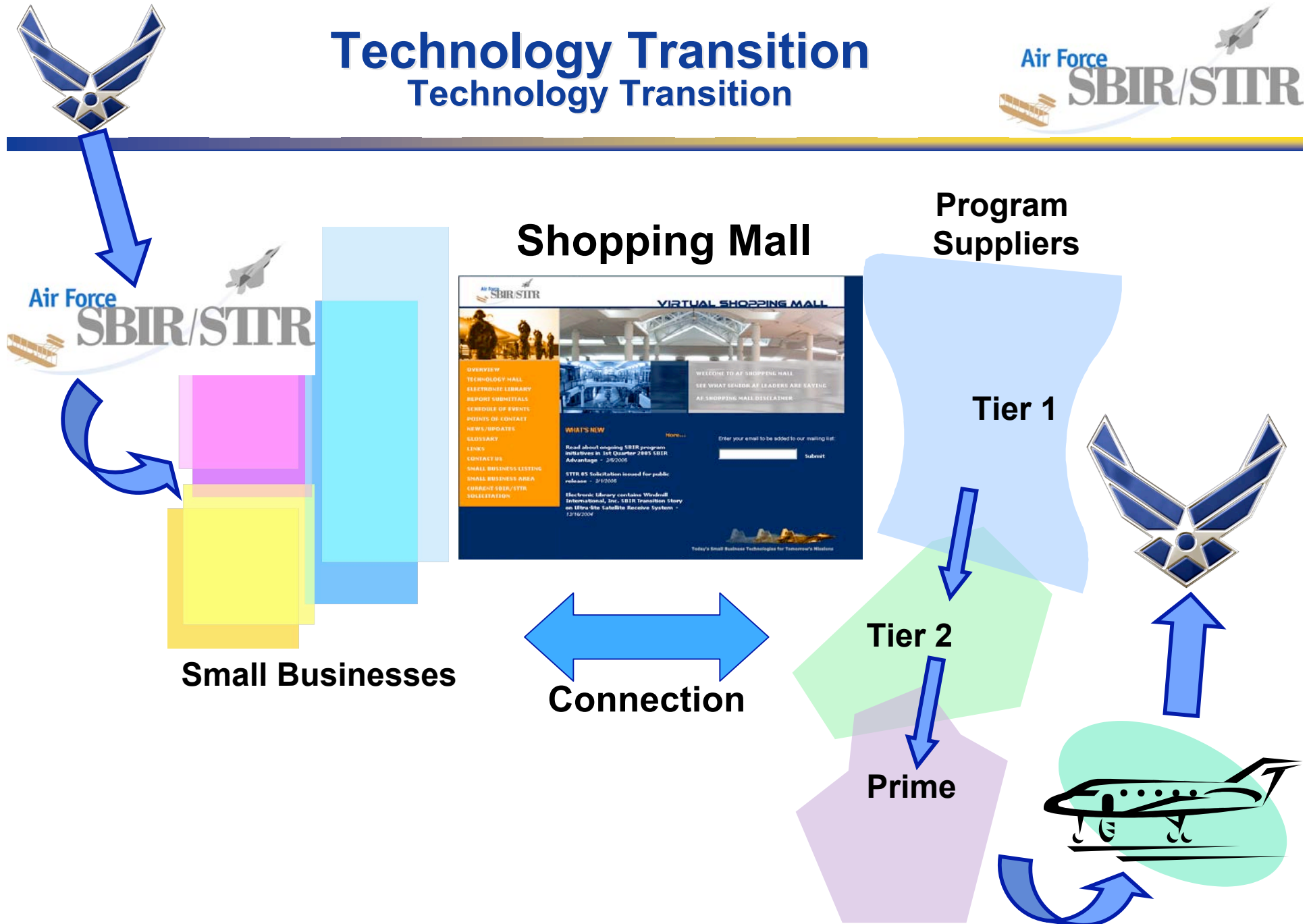


NEW



- **The Air Force will be better focused on the technology needs of our acquisition community – commercialization pilot program with support contractor at each product center & PEO**
- **We had a few special topics in the FY2006.3 solicitation**
- **We will have the majority of our topics in the FY2007.1 solicitation**
- **We will participate in ALL four solicitations beginning with the FY2007.3 solicitation (our FY2008 topics)**
 - **Core topics**
 - **Broad topics**
 - **Critical topics**
- **We will also set aside topics for manufacturing focus**
- **We will also have a few quick reaction efforts to meet immediate war fighter needs**
 - **Issue new phase II contracts against previous phase II efforts**

Technology Transition Technology Transition





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- www.dodsbir.net

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- www.sbirworld.com

- Call DOD help desk
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SUBMISSION

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- Benefits www.dodtechmatch.com
 - comprehensive access to diverse information including R&D opportunities, licensable patents, RDT&E facilities, technology needs, supported conferences and trade shows, and supplemental information geared towards helping businesses work more effectively with the Department of Defense





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Small Business Office



<http://www.selltoairforce.org/>

210-536-1317



Success





Questions ?

I'm just waiting
for you to ask me
a question . . .

